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Business

Business Profile

Melinda Morales

Building for industry

As developers, The Allen Group specializes in commercial and industrial properties

The Allen Group merged a portion of its industrial and office portfolio with the Southern California-based Kilroy Realty Corp. in 1997.

In 2002, the company sold the assets of its residential division to McMillin Homes to focus on commercial and industrial development.

It has developed 5 million square feet of commercial property in less than 10 years in California and across the West.

What they do

Real estate land developers, specializing in commercial and industrial properties

Who's in charge

- · Richard Allen, chief executive officer
- David Hernandez, director of construction services for Central California

Location

Its corporate office is in San Diego, with operating offices in Visalia, Sacramento and Dallas.

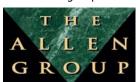
Central Valley developments include the Midstate 99 Distribution Center, Kelsey Industrial Center and Sunnyview Industrial Park, all in Visalia, and the International Trade and Transportation Center in Shafter.

The Midstate 99 Distribution Center is a 358-acre master-planned industrial park. About 100 acres have been developed.

Some major Central Valley tenants

- Jo-Ann Stores West Coast Distribution Center
- VF Corp.
- United Parcel Service
- Alcoa Reynolds Food Packaging
- Bound Tree Medical Distribution Center
- DATS Trucking
- Coast Distribution System Inc.

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- Bloomington Wholesale Garden Supply
- ORS NASCO
- State Farm Insurance
- Hillman Group
- FoodLink for Tulare County
- Alliance Games
- Alternative Services
- Produce Sorters
- A-M Supply

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